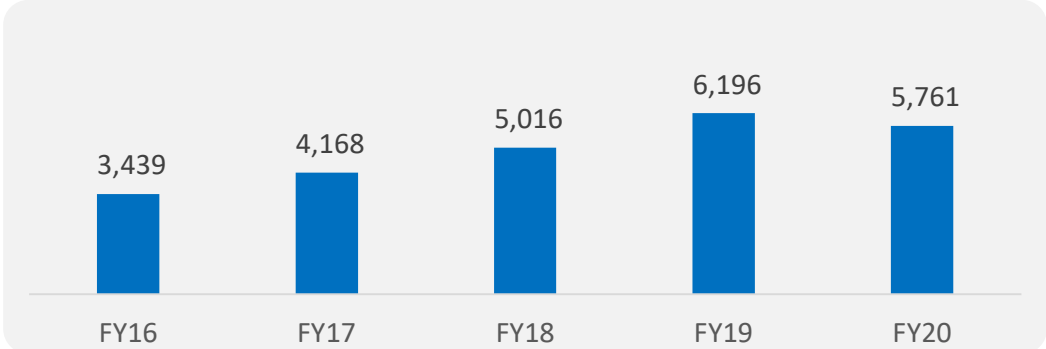
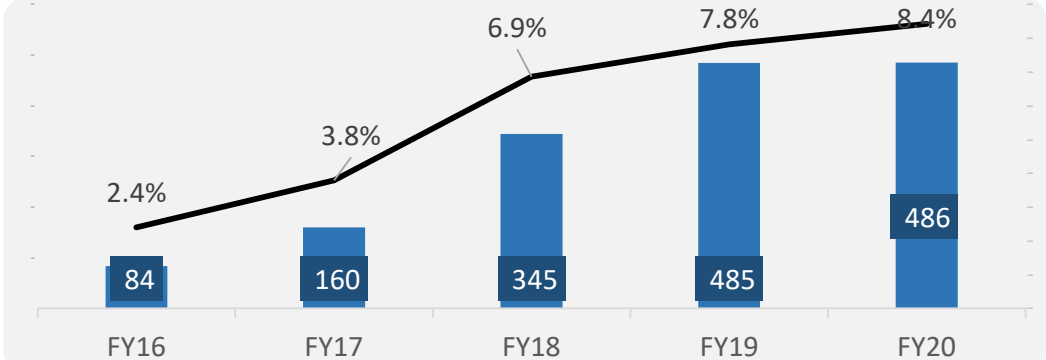


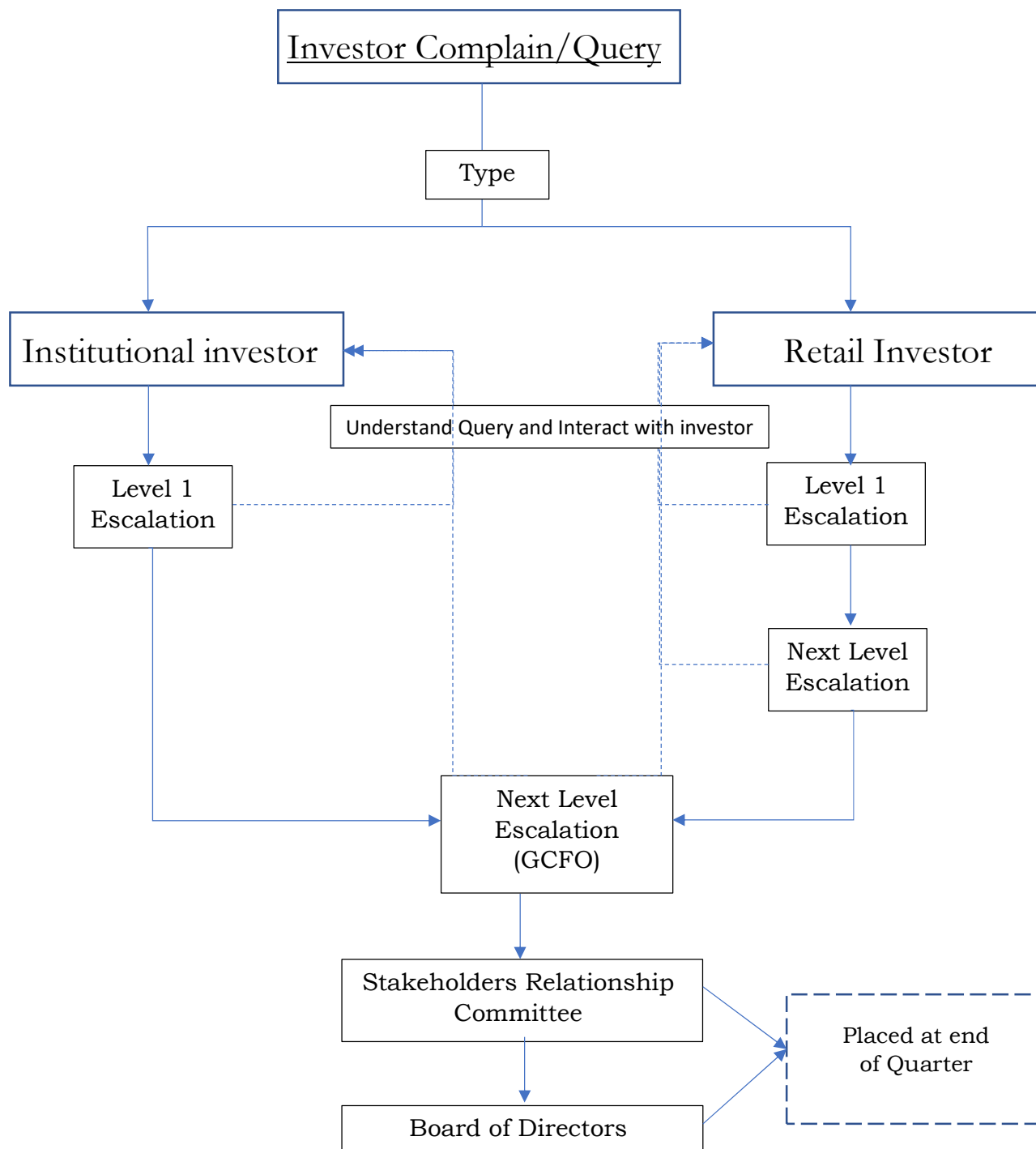
Frequently asked Question		Answer																		
1	Name of the organization	Escorts Limited																		
2	A description of the organization's activities	An Indian engineering company that operates in the sectors of <ol style="list-style-type: none"> <u>Agri-machinery</u> – Tractor and Implements - manufacturing and details about product can be access @ https://www.escortsgroup.com/agri-machinery/ <u>Construction and material handling equipment</u> - Manufacturing and details about product can be access @ https://www.escortsgroup.com/construction-equipment/ <u>Railway Equipment</u> Safety and Comfort component – manufacturing and details about product can be access @ https://www.escortsgroup.com/railway-equipment-division/ 																		
3	Primary brands, products, and services, including an explanation of any products or services that are banned in certain markets	Escorts Farmtrac Powertrac Steeltrac																		
4	Location of the organization's headquarters/Registered Office	Escorts Corporate Centre 15/5 Mathura Road Faridabad-121003 Haryana, India																		
5	Which year was Company incorporated	1944																		
6	Nature of ownership and legal form	Public Limited Company																		
7	Standalone Revenue in Last 5 Years (in Rs. Crore)	 <table border="1"> <thead> <tr> <th>Fiscal Year</th> <th>Revenue (Rs. Crore)</th> </tr> </thead> <tbody> <tr> <td>FY16</td> <td>3,439</td> </tr> <tr> <td>FY17</td> <td>4,168</td> </tr> <tr> <td>FY18</td> <td>5,016</td> </tr> <tr> <td>FY19</td> <td>6,196</td> </tr> <tr> <td>FY20</td> <td>5,761</td> </tr> </tbody> </table>	Fiscal Year	Revenue (Rs. Crore)	FY16	3,439	FY17	4,168	FY18	5,016	FY19	6,196	FY20	5,761						
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9	What is the employee strength? (As of March 2020)	We manage ~9,500 employees (including temporary, casual and contractual workers), who are involved in various responsibilities across hierarchies.								
10	Does the company have debt in its balance sheet?	The total debt outstanding as of 31 st March 2020 is Rs. 6 cr. down from Rs. 277 cr as of 31 st March'19. Net debt however continues to remain negative at Rs. 797 crores.								
11	What is the credit rating of the company?	Rating at AA- with Stable outlook by ICRA & CRISIL								
12	Financial year	Financial Year 1 st April to 31 st March								
13	Where can I obtain information on the financial results?	All results can be obtained @ https://www.escortsgroup.com/investors/financials.html?view=list								
14	Where I can download softcopies of annual reports	All Annual reports can be downloaded @ https://www.escortsgroup.com/investors/annual-reports.html								
15	What are the policies of the company	All policies can be view and downloaded @ https://www.escortsgroup.com/investors/governance.html								
16	Where can I obtain <ul style="list-style-type: none"> Yearly Stock Market Data Monthly Stock Market Data Statistics of Dividend Payment 	All can be access @ https://www.escortsgroup.com/investors/stock-market.html								
17	Where Escorts Ltd. is listed?	<p>Equity Shares of Escorts Limited are listed with following Stock Exchanges:</p> <table border="1"> <thead> <tr> <th>Listing</th> <th>Stock Code</th> </tr> </thead> <tbody> <tr> <td>National Stock Exchange of India Ltd. Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra East, Mumbai – 400 051</td> <td>ESCORTS</td> </tr> <tr> <td>BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001</td> <td>500495</td> </tr> <tr> <td>Delhi Stock Exchange Limited DSE House, 3/1, Asaf Ali Road, New Delhi – 110 002</td> <td>00012</td> </tr> </tbody> </table>	Listing	Stock Code	National Stock Exchange of India Ltd. Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra East, Mumbai – 400 051	ESCORTS	BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001	500495	Delhi Stock Exchange Limited DSE House, 3/1, Asaf Ali Road, New Delhi – 110 002	00012
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18	Does Company pay dividends? What is the dividend policy?	Company pays dividends to its shareholders. The policy for dividend distribution can be accessed @ https://www.escortsgroup.com/templates/escortsgroup_home/images/pdf/Dividend-Distribution-Policy.pdf								

19	Company Investor Relations	<p>We constantly endeavour to improve our investor services and benchmark our performance against best practices. We have a dedicated investor relations desk, which services the interest of the investing community, through regular contact and timely communication – engaging global investors and shareholders in ongoing management meetings. We conducted periodic plant visits and meetings to communicate details of performance and important developments, and to exchange information. We ensure that all critical information about our Company is available to all investors by uploading such information on our website (www.escortsgroup.com). It contains a dedicated ‘Investor Information’ section where relevant information meant for shareholders is available, including information on the Directors, shareholding pattern, quarterly reports, financial results, annual reports, press releases, details of unpaid/unclaimed dividends and various policies. Periodic reminders for unpaid dividends were sent to the shareholders, as per our records; they are also accessible on the website</p>
20	Company outlook	<p>Company provide outlook on quarterly and yearly basis in earning calls, investor communication and annual report same details can be accessible @https://www.escortsgroup.com/investors/financials.html?view=list</p> <p>The ‘forward-looking statements’ part of the such outlook on economic indicators is based on our best estimate of the current environment. This may be subject to change, based on external macro-economic factors out of control, including, but not limited to raw material availability and prices, cyclical demand and pricing in our principal markets, and changes in Government regulations, tax and economic policies.</p>

For any queries/suggestions, one can write to investorrelation@escorts.co.in and we will revert within three working days.

Investor Grievance mechanism



<u>Investor Grievance mechanism Contact Levels</u>		
1	<u>For queries related to Retail Shareholders/Dividends</u>	<p><u>Level 1</u> Mr. Vicky Chauhan Corporate Secretarial & Law Corporate Centre, 15/5, Mathura Road, Faridabad – 121003 0129-2564116, 2564254 0129-2250060, 2250058 corpsl@escorts.co.in / escoshare@escorts.co.in and</p> <p>KFin Technologies Private Limited Selenium Building, Tower B, Plot 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad – 500 032 040-67162222 040-23420814 einward.ris@karvy.com</p> <p><u>Level 2</u> Mr. Satyendra Chauhan Company Secretary and Compliance Officer Corporate Centre, 15/5, Mathura Road, Faridabad – 121003 0129-2564117 Satyendra.chauhan@escorts.co.in</p> <p><u>Level 3</u> Mr. Bharat Madan Group CFO and Corporate Head Corporate Centre, 15/5, Mathura Road, Faridabad – 121003 0129-2564838 Bharat.madan@escorts.co.in</p>
2	For Queries Related to Financial Statements and Institutional Investor Matters	<p><u>Level 1</u> Prateek Singhal Financial Analyst & Investors Relations Escorts Corporate Centre, 15/5, Mathura Road, Faridabad – 121003 0129-2564921 0129-2250021 investorrelation@escorts.co.in prateek.singhal@escorts.co.in</p> <p><u>Level 2</u> Mr. Bharat Madan Group CFO and Corporate Head Corporate Centre, 15/5, Mathura Road, Faridabad – 121003 0129-2564838 Bharat.madan@escorts.co.in</p>